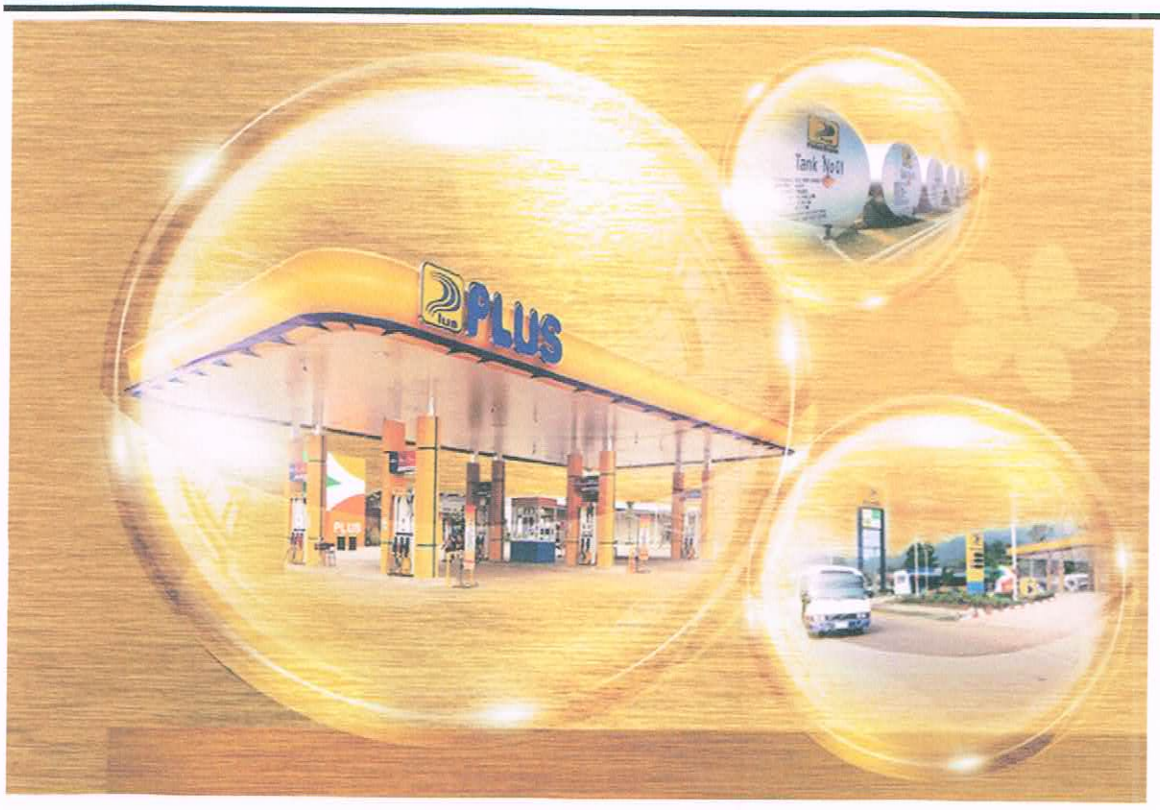
PetroTrade

1st Quarter Reports

As off 31st March 2015



ວິໄສທັດ / Vision

ເປັນບໍລິສັດຊັ້ນນຳ ທາງດ້ານພະລັງງານເຊື້ອໄຟ ທີ່ຄົບວົງຈອນດ້ານຜະລິດຕະພັນປິໂຕຣລ້ຽມ ໃນ ສປປ ລາວ ແລະ ເຊື່ອມໂຍງການຄ້າໃນລະດັບອາຊຽນ ພາຍໃນ 5 ປີ.

Be a leader of Petroleum business in Lao PDR and link the commcercial with ASEAN within 5 years.

ພາລະກິດ / Mission

ສ້າງທຸລະກິດພະລັງງານເຊື້ອໄຟຂອງເອກະຊົນລາວທີ່ຄົບວົງຈອນ ເປັນທີ່ຍອມຮັບ ແລະ ເຊື່ອໝັ້ນຂອງສັງຄົມ ສາມາດເຊື່ອມໂຍງການຄ້າໃນລະດັບພູມມິພາກ, ສ້າງ ແລະ ແບ່ງປັນຜົນປະໂຫຍດຕໍ່ຜູ້ທີ່ມີສ່ວນກ່ຽວພັນ ແລະ ສັງຄົມ.

Create Lao private sector's petroleum business fully integration with accpepted and confidence for the end users, linked commercial in the region, create and sharing profitibilities of those involved and to the societies.



Petroleum Trading Lao Public Company in Brief

Petroleum Trading Lao Public Company ("Company" or "PTL"), was established by Mr. Chanthone Sitthixay and his wife Mrs. Savanhthong Phongsavanh whose are well-known businessperson in Lao PDR. They both have high experiences in many kinds of business, such as import/export business of various products in Lao PDR.

They have been to many area of the country, both urban area and remote area. Therefore, they have found the obstacle to access the source of energy or petroleum, especially in remote area. And the petroleum sold in the remote area would often be more expensive than the price that was set by government's organization causing them to realize the great level of consumption needed parallel with the growth of the economy which petroleum is an important factor in the country's development. With an intention of creating a gas station where it offers a good quality at a fair price, hence, PTL was founded by Mr. Chanthone on 3rd October 2008 with registered capital of LAK 28.8 billion to operate the business of importing petroleum and sell it through retail gas station, construction project, and Infrastructure project with head office at Ban Soununtha, Kaisonepomvihan district, Savannakhet province.

The Company has been importing the petroleum from well-known suppliers, such as, Chevron (Thailand) Limited (Chevron), ESSO (Thailand) Public Company Limited (ESSO), IRPC Public Company Limited (IRPC) and The Shell Company of Thailand Limited (Shell).

Year		Summary of highlighted events
2008	:	➢ Petroleum Trading Lao Public Company Limited (PTL) was established with registered capital: LAK 28.80 billion, 75% of shares were held by Mr. Chanthone Sitthixay and 25% were held by his wife Mrs. Savanhthong Phongsavanh. The business objectives are import and distribute petroleum products through the gas stations in Lao PDR.
2009	:	➢ Launched the first high standard gas station at Phon Than that is called the gas station "PLUS 1" ➢ Launched the first depot which is able to store the oil up to 700,000 liters in Savannakhet province
2010	:	➢ The Company has received the certificates of the international standard from United Kingdom Accreditation Service (UKAS), three types: ISO 9001:2008 Quality Management System, ISO 14001:2004 Environmental Management Systems, and OHSAS 18001:2007 Occupational Health and Safety Management Systems. ➢ Launched a depot at Vientiane Capital City, oil capacity: 1,120,000 liters and another depot at Meung Ngeun, Sayaboury Province, and oil capacity: 700,000 liters.
2011	:	➢ The Company has increased registered capital to LAK 75.60 billion in order to support the expansion of gas station cover all area of Lao PDR ➢ Launched the first PLUS Gold Gas Station in Vientiane Capital city ➢ Launched the Paksan depot in Bolikhamxay province, oil capacity: 350,000 liters. ➢ The Company took the position into the second largest fuel distributor in Lao PDR by market share
2012	:	➢ Launched the first PLUS Platinum Gas Station (PTN) in Vientiane Capital city, namely: PLUS Done Koy gas station at Done Koy village, Sisattanak District, Vientiane Capital city. ➢ The Company can maintain the position of the second largest fuel distributor in the Lao PDR by market shares. ➢ The Company applied the modern technology to enhance and manage the sale division by using Electronic Data Capture (EDC) and store data from the center to every branches throughout the country by developing ERP System. ➢ The Company invested in developing fuel sale system by using electronic card instead of cash payment (Fleet Card) which became the first company in Lao PDR that initiated to bring the high technology to control and manage the cost in business operation. The card is able to use for gas payment in the Company stations.
2013	:	➢ The Company has increased the registered capital to LAK 350.00 billion in order to support the Company's growth, and the expansion of investment to be the top of gas station service in Lao PDR. And to support the growth in demand for fuel consumption in Laos and the ASEAN Economic

Community (AEC).

- The Company has received the extension of certificates of the international standard from United Kingdom Accreditation Service (UKAS), three types are: ISO 9001:2008, ISO 14001:2004, OHSAS 18001:2007.
- The Company has clearly restructured the Company and the related companies in order to meet the growth in long term.
- The Company can maintain the position of the second largest fuel distributor in the Lao PDR by market shares.

2014 :

- The Company became a member of Lao Petroleum and Gas Association
- According to Annual General Shareholders' Meeting in 2014 on 18th June 2014 has agreed in the important issues such as:

– Reduce par value per that is stated from LAK 350,000,000 per share to LAK 2,000 per share that is made the number of share increase from 1,000 shares to 175,000,000 shares.
– The shares are distributed from two shareholders to 9 shareholders to meet the requirements of public company establishment.

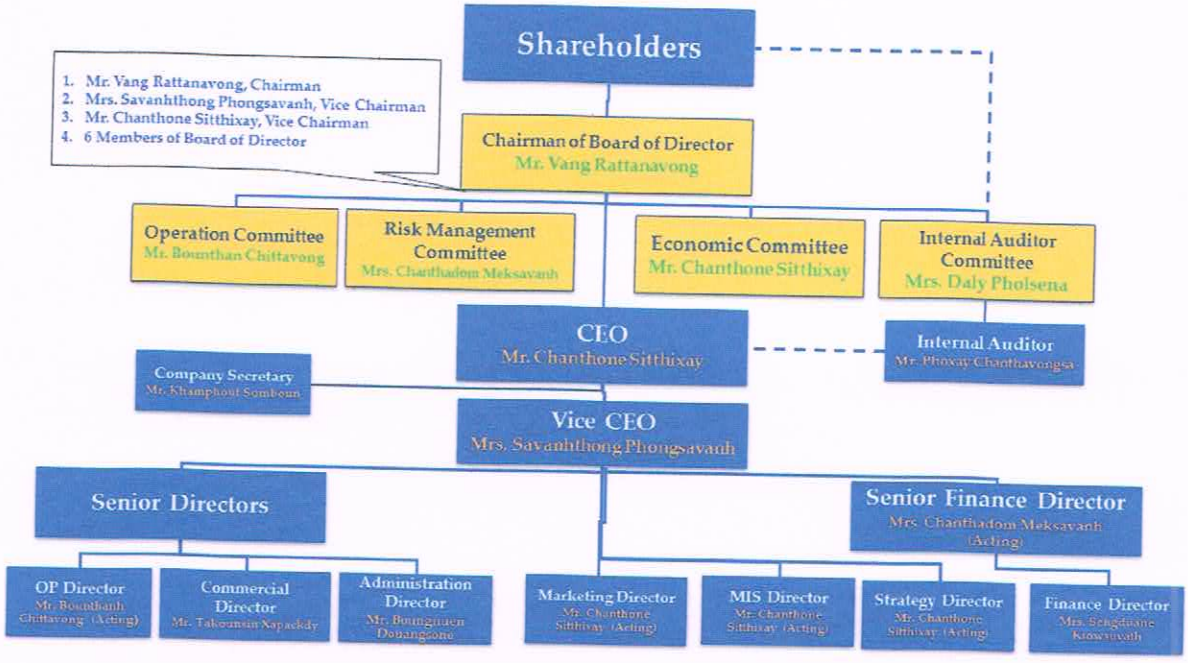
- According to Extraordinary General Shareholders' Meeting 1/2014, on 9th October 2014,the shareholders have agreed on the issues as follows:

– Approved to increase registered capital LAK 470 billion by issuing common shares: 60,000,000 shares, par: LAK 2,000, distribution: Initial Public Offering (IPO).
– To establish Petroleum Trading Lao Public Company and submitting to be listed in the Lao Securities Exchange



Business Operation and Reports of 1st Quarter of 2015

Organization Chart





PTL Board of Director



Mr. Vang Rattanavong Chairman of Board of Director



Mr. Chanthone Sitthixay,
Vice Chairman/CEO



Mrs. Savanhthong Phongsavanh
Vice Chairman



Mrs Daly Pholsena
Director



Mr. Noophan Mahaphon
Director



Mr. Phoxay Chanthavong
Director



Mr. Bounthanh Chittavong
Director



Mrs. Chanthadom Meksavanh
Director



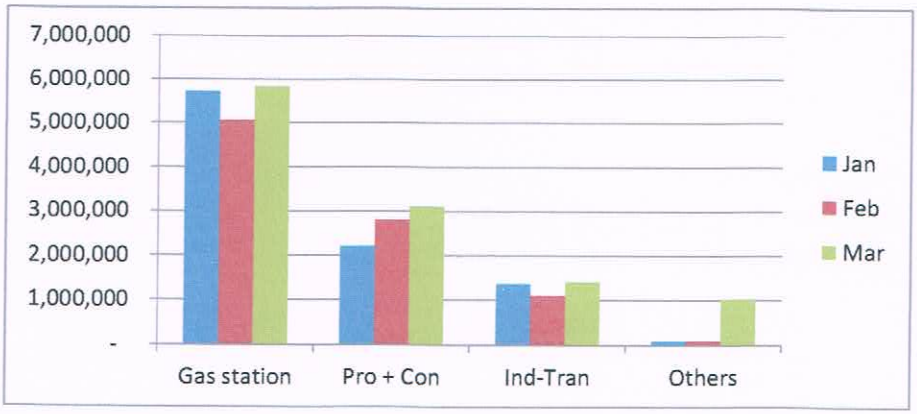
Mr. Viengkhone Sitthixay
Director

Sales

The first quarter of the this year on sales revenue was not according to the plan due to the volatility of the global oil and gas market and during the first 3 months of this year the government announced for the decreased retail oil price 3 times in total and it's effected to our sales plan of wholesaler and re-export target.

Summary of the sales in the first quarter of 2015

No.	Sales's Category	January	February	March
1	Gas Stations	5,724,000	5,056,000	5,840,000
2	Project	2,204,000	2,804,000	3,107,000
3	Industries	1,364,000	1,104,000	1,415,000
4	Other	86,000	96,000	1,029,000
	Total	**9,378,000**	**9,060,000**	**11,391,000**



- Within this quarter we've opened 2 new gas stations. Fahsai Thongthinpatthana Gas Station in Savannakhet Province and Kaithongnumxok Thongthinpatthana Gas Station in Khammouane Province. It's according to the opening new gas station plan and the sales revenue was sastifiction.
- We've more new 8 clients under project and construction sales category there are 5 construction project and 3 industry-transport customers.

Marketing

In the first quarter we've launched the "Smile Member Card" new product to the customers who refilling oil to their loves vehicles that giving more benifitcial to our customer not just refilling oil at Plus Gas Stations. Smile Member Card is earning points when customer refill oil and they can use the points to claim for our premium and also can used for discount at the outlet of our business partners.



"Givng Warm to Cold Victims Project" is continuely, we've a caravan group brough our blanket to the people in the ruraul and remote area in January 2015 there're Viengthong and Xaychamphone district of Bolikhamxay province and village's group in Gnommalarth and Boualapha of Khammouane province. March 2015 we've a caravan group to Kaluem district of Xekhong province. Our activities is well supported from relavants government and the Lao Offroad the total of 3,000 blankets has been handed to the people in the village where we've been to more than 600 families.



Our new project that we launched in this quarter is "Avoid the Cheate of Service Staff" we're invited our customer to have an eyes on their profiterbilities, confidentcialities and transparency when they come to our use services at our gas station and it's very good feedback and image of our Plus Gas Station.



Other side, we've contributed the movment of the company business activities through media such as: newspaper and printing meterial, radio, television, movie, internet, exhibition, sport activities and social responesibilities.

Sales Revenue from Marketing Activities of 2015

Category	January	February	March
1. Platinum	125,000	70,000	212,000
2. Gold	51,000	30,000	60,000
3. Standard	192,000	86,000	210,000
4. Thongthin Patthana	113,000	33,000	92,000
Total (liter)	**481,000**	**219,000**	**574,000**

Depot, Engineering-Construction and Manternance

Depot Operation

- Received **26,071,773** liter;
- Loading **25,735,500** liter;
- Exam Tax Feul **566,000** liter;
- Direct Drop **3,344,000** liter;
- Average volatility of Gasoline Super 95 in the depot is -2,175 liters of all received 199,290 liters;
- Average volatility of Gasoline 91 in depot is -10,175 liters, of all revived 6,370940 liters;
- Average volatility of Diesel in depot is -6,950 liters of all received 19,447,543 liters.

- Lubricants sales
  - Loading total of 15,887 liter;

Engineering and Construction

- Designed and follow up construct of 2 Platinum gas stations;
- Designed and follow up construct of 5 Gold gas stations;
- Designed and follow up construct of 2 Standard gas stations;
- Designed and follow up construct of 2 Thongthin Patthana Gas Stations;
- Follow up other civil and construction works (mini mart, coffee shop, garage and decoration works).

Maintenance

- Installation of Thongthin Patthana Gas Station 13 projects;
- Maintenance dispenser 75 times;
- Tanks Calibration of new gas station 3 projects;
- Installation of electriclity system for 2 depots.

Human Resource

In the first quarter of 2015 we've growthing up as the movment of company business strategies. We've organized effcicience training for our staff as below:

- Inheritance Management Project.
- High Performance & Potential System (HiPP). We're encourage and sourcing for the confidential students from university and colleges to join for their pre-working experience with our company.
- International Accounting System (IAS) and International Fiancial Report System (IFRS) Training Project has been implementing in order to get ready of our employee and company to changing accounting system complying to the international standard.

Total of Employee in the 1st Quarter of 2015

Description	Permanance			Contractor		
	Female	Male	Total	Female	Male	Total
Head Quarter	53	48	101	6	3	9
Vientiane Depot	0	16	16	1	1	2
Savannakhet Branch	6	11	17	1	0	1
Muang-Gnuen Branch	2	9	11	2	0	2
Paksan Branch	0	4	4	0	0	0
Pakse Branch	0	6	6	0	0	0
Total	**61**	**94**	**155**	**10**	**4**	**14**

Summary of Tax Piad to the Tax Authority in the 1st Quarter of 2015

- Import Tax 8,428,042,975 KIP
- Excise Tax 14,707,779,800 KIP
- Value Added Tax 17,911,054,995 KIP
- Road Tax 12,768,460,000 KIP
- Statutory Feul-price Stabilizing Reserve Fund Fee 8,416,600,000 KIP
- Corporate Income Tax 1,500,000,000 KIP

Total: 63,731,737,770 KIP

Conclusion:

Strength Points.

- After listed in the Lao Securities Exchange, our company name was rapidly talk of the town especially for our gas station's customers with more confident of our services and fuel quality in the Plus gas stations.
- Company has strategic and effeciciency working system together with the transparency and proactive employees in every departments and the management working closely to driving business operation success according to the plan.

Weakness Points.

- Due to the volatility of the global oil and gas market still not stable and affected with slowdown the general economic in the country.
- Short of professional employee in term of operation.







ເຮົາສັນຍາ...ເຮົາຈະກ້າວໄປພ້ອມໆກັນ ທຸກເສັ້ນທາງ ຕະຫລອດໄປ

We'll Stand Beside You. Along With Your Way















PetroTrade

ບໍ່ອິສັດ ປິໂຕຣລ້ຽມເທຣດດິ້ງລາວ ມະຫາຊົນ ຖະໜົນ ກຳແພງເມືອງ, ບ້ານ ໂພນທັນ, ເມືອງ ໄຊເສດຖາ, ນະຄອນຫລວງວຽງຈັນ

Petroleum Trading Lao Public Company, Khamphengmouang Road, Phonthan Village, Saysettha District, Vientiane Capital, Lao PDR

Telephone: (856 21) 264834-5 Call Center: 1122 or 261742 Facsimile: (856 21) 264836

www.facebook.com/petrotradelaos www.petrotradelaos.com



Petroleum Trading Lao Public Company

[formerly known as Petroleum Trading Lao Company Limited]

Interim financial statements
As at and for the period three months ended 31 March 2015

Petroleum Trading Lao Public Company
[formerly known as Petroleum Trading Lao Company Limited]

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GENERAL INFORMATION

THE COMPANY

Petroleum Trading Lao Public Company ("the Company"), formerly known as Petroleum Trading Lao Company Limited, is a Company incorporated in Lao PDR in accordance with the Enterprise Registration No. 0458 issued by Ministry of Industry and Commerce on 3 October 2008. On 14 October 2014, the Ministry of Industry and Commerce issued Business License No. 418 approving the change in the Company's name from Petroleum Trading Lao Company Limited to Petroleum Trading Lao Public Company.

Subsequently, the Company amendedits latest Enterprise Registration No. 508 dated 5 December 2014 issued by Ministry of Industry and Commerce.In accordance with Amended Enterprise Registration and the Listing License No. 005 dated 26 November 2014 of Lao Securities Commission, the Company has been approved to increase its share capital from LAK 350 billion to LAK 470 billion and to list all of its ordinary shares in Lao Securities Exchange.

The Company's head office is located at Kamphaeng Mueang street, Phonthan village, Xaysettha district, Vientiane capital, Lao PDR.

The Company also has 5 depot branches which are located in Vientiane, Bolikhamxay province, Savanakhet province, Sayyabouly province and Paksay province, Lao PDR.

The principal activities of the Company are to distribute fuel and petroleum products.

BOARD OF DIRECTORS

Members of the Board of Directors during the year and at the date of this report are:

Mr. Vang Rattanavong	Chairman (*)
Mrs. Savanhthong Phongsavanh	Vice Chairman
Mr. Chanthone Sitthixay	Vice Chairman
Mrs. Daly Pholsena	Director (*)
Mr. Nouphan Mahaphone	Director (*)
Mrs. Chanthadom Meksavanh	Director
Mr. Bounthanh Chittavong	Director
Mr. Phoxay Chanthavongsa	Director
Mr. Viengkhone Sitthixay	Director

(*) Independent Directors.

GENERAL INFORMATION (continued)

MANAGEMENT

Members of the management of the Company during the year and at the date of this report are:

Mr. Chanthone Sitthixay	Chief Executive Officer
Mrs. Chanthadom Meksavanh	Acting Chief Financial Officer
Mr. Phoxay Chanthavongsa	Internal Auditor
Mr. Bounthanh Chittavong	Acting Chief Operating Officer
Mr. Takounsin Xaphackdy	Director of Commercial
Mr. Bounyuen Duangsone	Director of Administration
Mrs. Sengduean Kiosouvath	Director of Accounting

AUDIT COMMITTEE

Members of the audit committee during the year and at the date of this report are:

Mr. Vang Rattanavong	Chairman
Mrs. Daly Pholsena	Vice Chairman
Mr. Nouphan Mahaphone	Member

LEGAL REPRESENTATIVE

The legal representative of the Company during the year and at the date of this report is Mr. Chanthone Sitthixay,Vice Chairman and Chief Executive Officer.

PetroTrade

ບໍລິສັດ ປີໂຕຣລ້ຽມເທຣດດິ້ງລາວ ມະຫາຊົນ

PETROLEUM TRADING LAO PUBLIC COMPANY

ຖະໜົນ: ກຳແພງເມືອງ, ບ້ານໂພນທັນ, ເມືອງໄຊເສດຖາ, ນະຄອນຫຼວງວຽງຈັນ, ສ ປ ປ ລາວ ໂທ: 856 21 264834-5 ແຟັກ: 856021 264836

Kampheangmueng Rd, Phonthan Village, Xaysettha District, Vientiane Capital, Lao P.D.R, Tel: 856 21 264834-5, Fax: 856021 264836

The management of Petroleum Trading Lao Public Company ("the Company"), formerly known as Petroleum Trading Lao Company Limited,presents its report and the Company'sinterim financial statementsas at and for the period three months ended 31 March 2015.

STATEMENT OF THE MANAGEMENT' RESPONSIBILITY IN RESPECT OF THE FINANCIAL STATEMENTS

The Company's managementis responsible for the preparation of the interim financial statements which have been prepared in accordance with the accounting policies as described in Note 3 to the interim financial statements. These accounting policies are not intended to present the interim financial position, the results of operations and the cash flows of the Company in accordance with international generally accepted accounting principles. In preparing those interim financial statements, the Company'smanagementis required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the interim financial statements; and
- prepare the interim financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue its business.

The Company's managementis responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the interim financial position of the Company and for ensuring that the interim financial statementscomply with the selected accounting policies. It is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Company's management has confirmed that the Company has complied with the above requirements in preparing the accompanying interim financial statements.

APPROVAL OF THE FINANCIAL STATEMENTS

We hereby approve the accompanying interim financial statementsas at and for the period three months ended 31 March 2015, which are preparedin accordance with the accounting policies as described in Note 3 to the interim financial statements.

On behalf of the Company's management:

ບໍລິສັດ ປີໂຕຣລ້ຽມເທຣດດິ້ງລາວ ມະຫາຊົນ Petroleum Trading Lao Public Company ຫລວງ

Vang Ratanavong
Chairman

Vientiane Capital, Lao PDR

2June 2015

Petroleum Trading Lao Public Company
[formerly known as Petroleum Trading Lao Company Limited]

INTERIM BALANCE SHEET
As at 31 March 2015

Currency: LAK

	Notes	*Unaudited* 31 March 2015	*Audited* 31 December 2014
Assets			
Current assets			
Cash	4	69,924,037,102	138,122,895,155
Short-term investments		21,783,093,784	13,783,093,784
Trade receivables	5	78,036,121,140	63,621,358,154
Advance to suppliers		516,479,074	1,631,779,863
Other receivables	6	69,081,582,895	47,070,637,972
Inventories	7	10,868,326,338	11,782,297,415
Other current assets	8	24,997,361,660	15,342,312,680
		275,207,001,993	**291,354,375,023**
Non-current assets			
Tangible fixed assets	9	99,434,572,679	73,450,473,026
Intangible fixed assets	10	123,537,055,567	121,714,167,166
Finance lease assets		-	8,591,769,652
Investment properties	11	142,329,514,569	141,768,513,783
Construction in progress	12	5,543,086,413	31,306,549,985
Long-term investments	13	19,656,833,099	19,320,318,599
		390,501,062,327	**396,151,792,211**
Total assets		**665,708,064,320**	**687,506,167,234**
Liabilities and equity			
Current liabilities			
Short term loans and borrowings	14	96,815,394,612	134,650,119,374
Trade payables	15	15,409,811,263	12,544,046,268
Advance from customers		2,264,585,440	1,824,173,420
Tax payables	16	10,681,949,031	9,665,443,662
Accruals		16,056,322	13,498,451
Other payables	17	1,810,054,139	1,234,791,038
		126,997,850,807	**159,932,072,213**
Non-current liabilities			
Long-term loans	18	6,860,000,000	10,162,482,890
		6,860,000,000	**10,162,482,890**
Owners' equity			
Registered charter capital	19	470,000,000,000	470,000,000,000
Share premium reserve		27,638,932,340	27,638,932,340
Undistributed earnings		34,211,281,173	19,772,679,791
		531,850,213,513	**517,411,612,131**
Total liabilities and equity		**665,708,064,320**	**687,506,167,234**

Chanthadom Meksavanh
Acting Chief Finance Officer

2 June 2015

Petroleum Trading Lao Public Company

Vang Ratanavong
Chairman

Petroleum Trading Lao Public Company
[formerly known as Petroleum Trading Lao Company Limited]

INTERIM INCOME STATEMENT
For the period three months ended 31 March 2015

Currency: LAK

	Notes	*Unaudited* 31 March 2015	*Unaudited* 31March 2014
Revenue	20	195,174,892,409	294,779,391,404
Cost of sales	21	(165,737,012,002)	(274,462,616,232)
Gross profit		**29,437,880,407**	**20,316,775,172**
Other income		18,880,152,194	-
Administrative expenses		(24,902,467,975)	(8,979,543,027)
Selling expenses		(4,504,262,078)	(4,704,869,132)
Other expenses		(617,762)	-
Operating profit		**18,910,684,786**	**6,632,363,013**
Finance income	22	2,454,609,877	6,360,645,422
Finance expenses	23	(3,539,860,859)	(4,321,188,938)
Profit before income tax		**17,825,433,804**	**8,671,819,497**
Corporate income tax expense	24	(3,386,832,422)	(2,081,236,680)
Profit after tax		**14,438,601,382**	**6,590,582,817**

Chanthadom Meksavanh
Acting Chief Finance Officer

Vang Ratanavong
Chairman

2 June 2015

Petroleum Trading Lao Public Company
[formerly known as Petroleum Trading Lao Company Limited]

INTERIM STATEMENT OF CHANGES IN EQUITY
For the period three months ended 31 March 2015

Currency: LAK

	Registered, contributed charter capital	*Registered, un-contributed charter capital*	*Share premium reserve*	*Undistributed earnings*	*Total*
For the year ended 31 December 2014-Audited					
Beginning balance	98,221,031,378	251,778,968,622	-	19,133,255,068	369,133,255,068
Profit for the year	-	-	-	19,772,679,791	19,772,679,791
Capitalisation of undistributed earnings	3,986,911,196	(3,986,911,196)	-	(3,986,911,196)	(3,986,911,196)
Issuance of new shares	120,000,000,000	-	120,000,000,000	-	240,000,000,000
Share issuance costs	-	-	(11,747,515,000)	-	(11,747,515,000)
Other use of share premium	-	-	(277,850,000)	-	(277,850,000)
Capital contribution	247,792,057,426	(247,792,057,426)	-	-	-
Dividend paid	-	-	-	(15,146,343,872)	(15,146,343,872)
Distribution of share premium	-	-	(80,335,702,660)	-	(80,335,702,660)
Ending balance	**470,000,000,000**	**-**	**27,638,932,340**	**19,772,679,791**	**517,411,612,131**
For the period three months ended 31 March 2015-Unaudited					
Beginning balance	470,000,000,000	-	27,638,932,340	19,772,679,791	517,411,612,131
Profit for the period	-	-	-	14,438,601,382	14,438,601,381
Ending balance	**470,000,000,000**	**-**	**27,638,932,340**	**34,211,281,173**	**531,850,213,513**

Chanthadom Meksavanh
Acting Chief Finance Officer

2June 2015

Petroleum Trading Lao Public Company

Vang Ratanavong
Chairman

Petroleum Trading Lao Public Company
[formerly known as Petroleum Trading Lao Company Limited]

INTERIM STATEMENT OF CASH FLOWS
For the period three months ended 31 March 2015

Currency: LAK

	Notes	*Unaudited* 31 March 2015	*Unaudited* 31 March 2014
CASH FLOWS FROM OPERATING ACTIVITIES			
Profit before tax		**17,825,433,804**	**8,671,819,497**
Adjustments for:			
Depreciation of fixed assets	9, 10,11,	3,402,818,244	3,752,336,785
Interest expenses	23	3,131,528,992	3,527,495,066
Operating profit before changes in working capital		**24,359,781,040**	**15,951,651,348**
(Increase)/Decreasein trade and other receivables		(52,965,456,100)	14,033,421,394
Decrease/(increase) in inventories		913,971,077	(2,767,480,740)
Interest received		-	913,575
Interest paid		(3,143,510,950)	(3,306,450,066)
Corporate income tax paid	24	-	(800,423,696)
Increase in trade and other payables		4,900,503,356	3,967,728,952
Net cash flows from operating activities		**(25,934,711,577)**	**27,079,360,767**
CASH FLOWS FROM INVESTING ACTIVITIES			
Acquisitions of fixed assets		(2,604,525,268)	(22,027,825,408)
Loans to the related parties		(336,514,500)	-
Collection of loans to the related parties		1,814,100,944	-
Net cash flows used in investing activities		**(1,126,938,824)**	**(22,027,825,408)**
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from borrowings		-	204,710,235,640
Repayment of borrowings		(41,137,207,652)	(209,587,784,319)
Payment of finance lease liabilities		-	(1,276,376,246)
Net cash flows from financing activities		**(41,137,207,652)**	**(6,153,924,925)**
Net increase in cash		**(68,198,858,053)**	**(1,102,389,566)**
Cash at the beginning of the year		**138,122,895,155**	**9,423,698,736**
Cash at the end of the year	**4**	**69,924,037,102**	**8,321,309,170**

Chanthadom Meksavanh
Acting Chief Finance Officer

Petroleum Trading Lao Public Company

Vang Ratanavong
Chairman

2 June 2015

1. CORPORATE INFORMATION

Petroleum Trading Lao Public Company ("the Company"), formerly known as Petroleum Trading Lao Company Limited, is a Company incorporated in Lao PDR in accordance with the Enterprise Registration No. 0458 issued by Ministry of Industry and Commerce on 3 October 2008. On 14 October 2014, the Ministry of Industry and Commerce issued Business License No. 418 approving the change in the Company's name from Petroleum Trading Lao Company Limited to Petroleum Trading Lao Public Company.

Subsequently, the Company amendedits latest Enterprise Registration No. 508 dated 5 December 2014 issued by Ministry of Industry and Commerce.In accordance with Amended Enterprise Registration and the Listing License No. 005 dated 26 November 2014 of Lao Securities Commission, the Company has been approved to increase its share capital from LAK 350 billion to LAK 470 billion and to list all of its ordinary shares in Lao Securities Exchange.

The Company's head office is located at Kamphaeng Mueang street, Phonthan village, Xaysettha district, Vientiane capital, Lao PDR.

The Company also has 5 depot branches which are located in Vientiane capital, Bolikhamxay province, Savanakhet province, Sayyabouly province and Champasakprovince, Lao PDR.

The principal activities of the Company are to distribute fuel and petroleum products.

2. BASIS OF PREPARATION

The interim financial statements of the Company have been prepared using the historical cost convention. The interim financial statements are expressed in Lao Kip ("LAK").

The Company's interim financial statements have been prepared in accordance with the accounting policies as set out in Note 3.These accounting policies are not intended to present the interim financial position, results of operation and cash flows of the Company in accordance with international generally accepted accounting principles.

The accompanying interim financial statements, including their utilisation, are not designed for those who are not informed about the Company's accounting policies as described in Note 3.

Fiscal year

The Company's fiscal year starts on 1 January and ends on 31 December.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Cash

Cash comprises cash on hand and cash at banks.

Receivables

Receivables are presented in the interim financial statements at the carrying amounts due from customers and other debtors, after provision for doubtful debts. An estimate for doubtful debts is made when collection of the full amount is no longer probable. Bad debts are written off when identified. Amounts for doubtful of collection and bad debts are included in the operating expense account in the interim income statement.

The following policy on the provision rates is applied in creating provision for doubtful debts:

Age of receivables	*Rate of provision (%)*
From 6 months to 1 year	30
From 1 to 2 years	50
Above 2 years	100

Prepaid expenses

Prepaid expenses are recognized when paid. Prepayments are amortized over the period for which the amounts are paid or the period in which economic benefits is generated in relation to these expenses.

Inventories

Inventories are stated at the lower of cost incurred in bringing each product to its present location and condition, and net realizable value.

Net realizable value represents the estimated selling price in the ordinary course of business less the estimated costs to complete and the estimated costs necessary to make the sale.

The perpetual method is used to record inventory which are valued based on cost of purchase on first-in, first-out basis.

Provision for decline in value of inventories

An inventory provision is created for the estimated loss arising due to the impairment of value (through diminution, damage, obsolescence, etc,) of inventories owned by the Company, based on appropriate evidence of impairment available at the reporting date.

Increases and decreases to the provision balance are recorded into the cost of goods sold in theinterim income statement.

Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation.

The cost of a tangible fixed asset consists of purchase price and any directly attributable costs of bringing the asset to working condition for its intended use. Expenditures for additions, improvements and renewals are capitalized while expenditures for maintenance and repairs are charged to the interim income statement. When an item of tangible fixed asset is sold or retired, their cost and accumulated depreciation are removed from the balance sheet and any gain or loss resulting from their disposal is included in the interim income statement.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Intangible fixed assets

Intangible fixed assets are stated at cost less accumulated amortisation.

The cost of an intangible fixed asset comprises of its purchase price and any directly attributable costs of preparing the intangible fixed asset for its intended use. Expenditures for additions, improvements are added to the carrying amount of the assets and other expenditures are charged to the interim income statement as incurred. When intangible fixed assets are sold or retired, their costs and accumulated amortisation are removed from the interim balance sheet and any gain or loss resulting from their disposal is included in the interimincome statement.

Land use rights

Land use rights are recorded as intangible assets at acquisition cost and upon the transfer of legal title on land use rights certificate. Land use rights with infiniteterm are not amortised.

Leased assets

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at inception date and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset and the arrangement conveys a right to use the asset.

A lease is classified as a finance lease whenever the terms of the lease transfer substantially all the risks and rewards of ownership of the asset to the lessee. All other leases are classified as operating leases.

Assets held under finance leases are capitalised in the reporting date at the inception of the lease at the fair value of the leased assets or, if lower, at the net present value of the minimum lease payments. The principal amount included in future lease payments under finance leases are recorded as a liability. The interest amounts included in lease payments are charged to the interim income statement over the lease term to achieve a constant rate on interest on the remaining balance of the finance lease liability.

Capitalised financial leased assets are depreciated using straight-line basis over the shorter of the estimated useful lives of the asset and the lease term, if there is no reasonable certainty that the Company will obtain ownership by the end of the lease term.

Depreciation and amortisation

Depreciation of tangible fixed assets and intangible assets are calculated on a straight-line basis over their estimated useful life of each asset as follows:

Building and renovation	10 - 20 years
Plant and machinery	5 years
Transportation vehicles	5 - 10 years
Furniture, fittings and office equipment	5 years
Software	5years
Land use rights with infinite term	No amortization

No depreciation is recorded for assets under construction until the construction and installation iscompleted at which time the related costs are transferred to fixed assets.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Investment properties

Investment properties are stated at cost including transaction costs less accumulated depreciation and/or amortisation.

Subsequent expenditure relating to an investment property that has already been recognized is added to the net book value of the investment property when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing investment property, will flow to the Company.

Depreciation and amortisation of investment properties are calculated on a straight-line basis over the estimated useful life of each asset as follows:

Buildings	10 years
Infinite land use rights	No amortisation

Investment properties are derecognised when either they have been disposed of or when the investment properties are permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the assets is recognised in the interim income statement in the year of retirement or disposal.

Transfers are made to investment properties when, and only when, there is a change in use, evidenced by ending of owner-occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment properties when, and only when, there is change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale. The transfer from investment property to owner-occupied property or inventories does not change the cost or the carrying value of the property for subsequent accounting at the date of change in use.

Borrowing costs

Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds. Borrowing costs are recorded as expense during the year in which they are incurred, except to the extent that they are capitalized as explained in the following paragraph.

Borrowing costs that are directly attributable to the acquisition, construction or production of an asset that necessarily take a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective asset.

Payables and accruals

Trade and other payables are recognized for amounts to be paid in the future for goods and services received, whether or not billed to the Company.

Statutory fuel-price stabilizing reserve fund

In accordance with announcement No. 2048 issued by the Ministry of Industry and Commerce dated 30 October 2014 on fuel-pricestabilizing reserve fund (effective since 30 October 2014), the Company is under an obligation to pay a fixed amount per litter of fuel imported to the fuel-price stabilizing reserve to the Government.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Taxation

Value added tax

Value added tax is the tax liability determined on revenue for the year computed using the applicable tax rate for the year after netting deductible value added tax input.

Corporate income tax

Corporate income tax is the expected tax payable which is computed on the following basis:

- Before 2014: using the deemed tax method, i.e. based on volume of fuel sold, multiplied with the deemed profit tax amount per liter of fuel sold, and any adjustments to tax payable in respect of previous years; and
- Inand after: estimated taxable income for the year, using tax rate enacted at the reporting date and applicable to the reporting period, and any adjustments to tax payable in respect of previous years.

Personal income tax

Personal income tax is the tax payable on salaries paid to employees for the year determined using applicable tax rate for the year.

Charter capital

Charter capital is recognized at the registered amount in the Company's Business License. Charter capital includes contributed and the un-contributed capital which is also recognised as other receivables from owners at the reporting date.

Charter capital contribution in form of land use rights and buildings is made at an amount agreed between the Company and its shareholders in the capital contribution minutes.

Retained earnings arecapitalized into contributed charter capital under approval of shareholders.

Share premium reserve

The share premium is recognized upon issuance of additional shares, at a surplus between the offering price of additional share issuance and the par value, after deduction of share issuance cost (such as underwriting fees and other relevant valuation, consulting costs).

In accordance with guidance underthe Letter No. 056/LSCO issued by Lao Securities Commission Office on 28 April 2015, the Company is allowed to distribute 75% of share premium from the Company's initial public offering,after deduction of relevant share issuance costs, to the founding shareholders of the Company.

Appropriation of net profits

Net profit after tax is available for appropriation to shareholders after approval by the shareholders in the annual general meeting, and after making appropriation to reserve funds in accordance with the Company's Charter and Lao's regulatory requirements.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Foreign currency transaction

The interim financial statementsare presented in Lao kip ("LAK"). Transactions in currencies other than LAK are initially recorded at the exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the exchange rate ruling at the balance sheet date. All differences are taken to income statement.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of transactions.

Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured at the fair value of consideration received or receivable. The following specific recognition criteria must also be met before revenue is recognised:

Revenue from sale of fuel and lubricant

Revenue from fuel and lubricant is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer, usually upon the delivery of the goods.

Interest

Revenue is recognised on an accrual basis using the effective interest method, unless collectability is in doubt.

Rental income

Rental income arising from operating leases is accounted for on a straight line basis over the terms of the lease.

4. CASH

Currency: LAK

	Unaudited	*Audited*
	31 March2015	*31 December 2014*
Cash on hand	54,531,000	53,329,000
Cash in transit (*)	-	1,909,400,000
Cash at banks	69,869,506,102	136,160,166,155
	69,924,037,102	**138,122,895,155**

(*) Cash in transit represents uncleared cheque on hand at the reporting date.

5. TRADE RECEIVABLES

Currency: LAK

	Unaudited	*Audited*
	31 March2015	*31 December 2014*
Trade receivables from related parties	23,695,505,089	13,773,952,500
Trade receivables	55,349,627,234	50,856,416,846
Provision for doubtful debts	(1,009,011,192)	(1,009,011,192)
	78,036,121,140	**63,621,358,154**

6. OTHER RECEIVABLES

Currency: LAK

	Unaudited	*Audited*
	31 March2015	*31 December 2014*
Other receivables from the related parties	31,442,650,555	46,997,365,135
Other receivables	37,638,932,340	73,272,837
	69,081,582,895	**47,070,637,972**

7. INVENTORIES

Currency: LAK

	Unaudited	*Audited*
	31 March2015	*31 December 2014*
Fuel	9,991,402,786	10,905,373,863
Lubricant	876,923,552	876,923,552
	10,868,326,338	**11,782,297,415**

8. OTHER CURRENT ASSETS

Currency: LAK

	Unaudited	*Audited*
	31 March2015	*31 December 2014*
Advance for purchased land, inventory and office	-	6,513,918,665
Advance to supplier	-	2,927,003,322
Advance to employees	3,131,138,827	1,854,791,689
Advance to employee for buy shares	-	1,027,750,000
Advance for annual bank fee charge	-	922,861,117
Overpaid excise tax receivables	-	966,600,000
Prepaid expenses	21,866,222,833	-
Other	-	1,129,387,887
	24,997,361,660	**15,342,312,680**

9. TANGIBLE FIXED ASSETS

Currency: LAK

	Unaudited Buildings and structures	*Unaudited Machineries and equipment*	*Unaudited Means of transportation*	*Unaudited Office equipment*	*Unaudited Total*
Cost:					
Balance as at 1 January 2015	49,156,330,049	34,946,960,058	22,080,544,469	9,892,051,039	116,075,885,615
- Newly purchased	35,438,026,880	341,266,616	-	1,082,335,508	36,861,629,004
- Disposal (*)	-	-	(13,124,792,592)	-	(13,124,792,592)
Balance as at 31 March 2015	84,594,356,929	35,288,226,674	8,955,751,877	10,974,386,547	139,812,722,027
Accumulated depreciation:					
Balance as at 1 January 2015	14,597,123,088	13,762,302,517	9,820,695,453	4,445,291,532	42,625,412,589
- Depreciation for the year	1,446,336,085	1,092,031,429	410,810,789	434,478,227c	3,383,656,530
- Disposal	-	-	(5,630,919,771)	-	(5,630,919,771)
Balance as at 31 March 2015	16,043,459,173	14,854,333,946	4,600,586,471	4,879,769,759	40,378,149,348
Net book value:					
Balance as at 1 January 2015	34,559,206,961	21,184,657,541	12,259,849,016	5,446,759,507	73,450,473,026
Balance as at 31 March 2015	68,550,897,756	20,433,892,728	4,355,165,406	6,094,616,788	99,434,572,679

Certain tangible fixed assets are pledged as collaterals for the Company's borrowings.

(*) Vehicles being sold out to Sithi logistics Lao co., ltd, a company under common control.

10. INTANGIBLE FIXED ASSETS

Currency: LAK

	Unaudited Land use rights with infinite term	*Unaudited Computer software*	*Unaudited Total*
Cost:			
Balance as at 1 January 2015	121,533,943,841	348,336,300	121,882,280,141
Addition	-	1,836,111,447	1,836,111,447
Balance as at 31 March 2015	**121,533,943,841**	**2,184,447,747**	**123,718,391,588**
Accumulated amortisation:			
Balance as at 1 January 2015	-	168,112,975	168,112,975
Amortisation for the year	-	13,223,046	13,223,046
Balance as at 31 March 2015	**-**	**181,336,021**	**181,336,021**
Net carrying amount:			
Balance as at 1 January 2015	**121,533,943,841**	**180,223,325**	**121,714,167,166**
Balance as at 31 March 2015	**121,533,943,841**	**2,003,111,726**	**123,537,055,567**

11. INVESTMENT PROPERTIES

Currency: LAK

	Land used rights with infinite term	*Buildings*	*Total*
Cost:			
Balance as at 1 January 2015	118,874,247,703	24,293,625,834	143,167,873,537
Addition	-	566,939,454	566,939,454
Balance as at 31 March 2015	**118,874,247,703**	**24,860,565,288**	**143,734,812,991**
Accumulated depreciation:			
Balance as at 1 January 2015	-	1,399,359,754	1,399,359,754
Depreciation for the year	-	5,938,668	5,938,668
Balance as at 31 March 2015	**-**	**1,405,298,422**	**1,405,298,422**
Net carrying amount:			
Balance as at 1 January 2015	**118,874,247,703**	**22,894,266,080**	**141,768,513,783**
Balance as at 31 March 2015	**118,874,247,703**	**23,455,266,866**	**142,329,514,569**

12. CONSTRUCTION IN PROGRESS

Currency: LAK

	Unaudited	*Audited*
	31 March2015	*31 December 2014*
Office building project	1,056,987,806	30,016,031,873
Gas Station (PLUS 5) at Savannaket Province	1,133,816,264	-
Others	3,352,282,343	1,290,518,112
	5,543,086,413	**31,306,549,985**

13. LONG-TERM INVESTMENTS

Currency: LAK

	Unaudited	*Audited*
	31 March2015	*31 December 2014*
Unsecured loan receivables from related parties	19,656,833,099	19,320,318,599
	19,656,833,099	**19,320,318,599**

Details of unsecured loan receivablesfrom related parties are as follows:

Borrower	*Contract date*	*Ending balance (LAK)*	*Term and maturity date*	*Interest rate (% p.a.)*
Lao Daily Mart Import – Export Co., Ltd.	1 February 2012	10,749,572,212	60 months, due on 1 February 2017	10%-11%
Well Tech Lao Co., Ltd.	1 June 2013	7,812,167,528	60 months, due on 1 June 2018	10%-11%
Sithi Logistics Lao Co., Ltd.	1 September 2013	1,095,093,359	36 months, due on 31 October 2016	10%-11%
		19,656,833,099		

14. SHORT-TERM LOANS AND BORROWINGS

Currency: LAK

	Unaudited	*Audited*
	31 March2015	*31 December 2014*
Short-term loans from banks	96,815,394,612	132,321,826,875
Current portion of finance lease liabilities	-	2,328,292,499
	96,815,394,612	**134,650,119,374**

14. SHORT-TERM LOANS AND BORROWINGS (continued)

Details of short-termloans from banksare as follows:

		Ending balance				
Lender	*Contract*	*LAK equivalent*	*Original currency (US$)*	*Maturity date*	*Interest rate (p.a.)*	*Collateral*
Banque Pour Le Commerce Exterieur Lao Limited	No. LN-010-051/2012/BCEL dated 9 April 2012	96,815,394,612	-	45 days, the last installment is due on 5 February 2015	12%	17 land lots and equipment of depot at Kaison district, Savanakhetprovince, Lao PDR.
		96,815,394,612				

15. TRADE PAYABLES

Currency: LAK

	Unaudited	*Audited*
	31 March2015	*31 December 2014*
Trade payables	14,054,986,991	11,598,060,176
Trade payable to the related parties	1,354,824,272	945,986,092
	15,409,811,263	**12,544,046,268**

16. TAX PAYABLES

Currency: LAK

	Unaudited	*Audited*
	31 March2015	*31 December 2014*
Corporate income tax (Note 24)	6,394,269,594	3,007,437,172
Value added tax	1,943,339,586	1,090,143,495
Personal income tax	67,644,179	38,007,917
Other taxes and statutory payables (*)	2,276,695,670	5,529,855,078
	10,681,949,031	**9,665,443,662**

(*) Other taxes represent road tax, excise tax, import tax and statutory fuel-price stabilizing reserve fund fee at the reporting date.

17. OTHER PAYABLES

Currency: LAK

	Unaudited	*Audited*
	31 March2015	*31 December 2014*
Interest payable	1,000,425,744	1,111,850,582
Other payables	780,322,095	122,940,456
	1,810,054,139	**1,234,791,038**

18. LONG-TERM LOANS AND BORROWINGS

Currency: LAK

	Unaudited	*Audited*
	31 March2015	*31 December 2014*
Finance lease liabilities	-	5,840,775,389
Loans from banks	6,860,000,000	6,650,000,000
	6,860,000,000	**12,490,775,389**
In which:		
Current portion of finance lease liabilities	-	*2,328,292,499*
Non-current portion	*6,860,000,000*	*10,162,482,890*

18. LONG-TERM LOAN AND BORROWING (continued)

Details of the long-term loan from bankas at 31 March 2015are as follows:

Lender	*Contract*	*Ending balance LAK*	*Term/maturity date*	*Interest rate (p.a.)*	*Collaterals*
ANZ Bank (Lao) Limited	No. 054/2012 dated 21 January 2013	6,860,000,000	3 years, the last installment is due on 17July 2017.	8%	(1) Tangible and intangible assets of the Company as stated in Commercial Enterprise Security Agreement with the Company dated 26 September 2012; (2) Personal guarantee by the Company's owners; and (3) Land title deed No.101 dated 4 August 2014, land area at Phonthan village, Saysettha, Vientiane Capital.
		6,860,000,000			

19. OWNER'S EQUITY

19.1 Increase and decrease in owners' equity

Currency: LAK

	Contributed share capital	*Un-contributed share capital*	*Share premium reserve*	*Undistributed earnings*	*Total*
Previous year:					
Beginning balance	98,221,031,378	251,778,968,622	-	19,133,255,068	369,133,255,068
- Profit for the year	-	-	-	19,772,679,791	19,772,679,791
- Capitalisation of undistributed earnings	3,986,911,196	(3,986,911,196)	-	(3,986,911,196)	(3,986,911,196)
- Issuance of new shares (i)	120,000,000,000	-	120,000,000,000	-	240,000,000,000
- Share issuance costs (ii)	-	-	(11,747,515,000)	-	(11,747,515,000)
- Other use of share premium	-	-	(277,850,000)	-	(277,850,000)
- Capital contribution (iii)	247,792,057,426	(247,792,057,426)	-	-	-
- Dividends paid (iv)	-	-	-	(15,146,343,872)	(15,146,343,872)
- Distribution of share premium (v)	-	-	(80,335,702,660)	-	(80,335,702,660)
Ending balance	**470,000,000,000**	**-**	**27,638,932,340**	**19,772,679,791**	**517,411,612,131**
Current year:					
Beginning balance	470,000,000,000	-	27,638,932,340	19,772,679,791	517,411,612,131
- Profit for the year	-	-	-	14,438,601,382	14,438,601,381
Ending balance	**470,000,000,000**	**-**	**27,638,932,340**	**34,211,281,173**	**531,850,213,513**

(i) In accordance with Amended Enterprise Registration No. 508 dated 5 December 2014 of Department of Enterprise Registration and Management, Ministry of Industry and Commerce and Listing License No. 005 dated 26 November 2014 of Lao Securities Commission, the Company has been approved to increase its share capital from LAK 350 billion to LAK 470 billion and to list all of its ordinary shares in Lao Securities Exchange. The new shares issued by the Company were fully subcribed and paid by new investors in December 2014.

(ii) The Company used a portion of the share premium to settle all expenses related to initial public offering process such as consulting, valuation and audit costs.

19. OWNER'S EQUITY (continued)

19.1 Increase and decrease in owners' equity (continued)

(iii) In 2014, the founding shareholders of the Company made the following capital contribution:

- Cash contribution amounting to LAK2,230,324,882;
- Capital contribution by netting off against outstanding account payables of LAK23,705,056,000;
- Capital contribution by building which is valued at LAK4,350,041,000 as agreed by the Company and the founding shareholders; and
- Capital contribution by land use rights which is valued atLAK 217,506,635,544as agreed by the Company and the founding shareholders (see Note 11(LAK116,671,605,841) and Note 13 (LAK100,835,029,703)).

(iv) Dividends of the fiscal year 2013 have been paid to the Company's founding shareholders in accordance with the Resolution of the Board of Director dated 6 November 2014.

(v) In accordance with the Letter No. 056/LSCO issued by Lao Securities Commission Office on 28 April 2015 and the related resolutions of the Company's Board of Directors in 2014, a portion of the share premium from the Company's initial public offer ("IPO") amounting to LAK 80.3 billion is distributed to the foundingshareholders of the Company. Detailsof the distribution are as follows:

- Distribution of LAK 12.8 billion in cash to a foundingshareholder of the Company;
- offsetting against the outstanding receivables due from this founding shareholder with an amount of LAK 64 billion; and
- offsetting against the outstanding receivables due from other related parties (which are owned by this founding shareholder) with an amount of LAK 3.5 billion.

19.2 Shares

	Quantity
Authorized shares	**235,000,000**
Issued and paid-up shares	
Ordinary shares	235,000,000
Preference shares	-
Shares in circulation	
Ordinary shares	235,000,000
Preference shares	-

Shares of the Company (under the ticker "PTL") have been officially listed on Lao Securities Exchange since 10 December 2014 in accordance with Listing License No. 005 dated 26 November 2014.The par value of the share is LAK 2,000.

20. REVENUE

		Currency: LAK
	Unaudited	*Unaudited*
	31 March 2015	*31 March 2014*
Sales of fuel	177,392,495,148	250,752,006,450
Sales of lubricant	17,782,811,360	44,028,345,004
Less: Sales deduction	(414,099)	(960,050)
	195,174,892,409	**294,779,391,404**

21. COST OF SALES

		Currency: LAK
	Unaudited	*Unaudited*
	31 March 2015	*31 March 2014*
Cost of fuel sold	108,088,394,699	166,001,670,884
Cost of lubricant sold	57,648,617,303	108,460,945,348
	165,737,012,002	**274,462,616,232**

22. FINANCE INCOME

		Currency: LAK
	Unaudited	*Unaudited*
	31 March 2015	*31 March 2014*
Interest income on loans to the related parties	1,012,441,872	913,575
Early payment discount from suppliers	242,190,805	425,414,064
Realised foreign exchange gain	125,365,177	5,934,317,783
Others	1,074,612,023	-
	2,454,609,877	**6,360,645,422**

23. FINANCE EXPENSES

		Currency: LAK
	Unaudited	*Unaudited*
	31 March 2015	*31 March 2014*
Interest expenses	3,131,528,992	3,527,495,066
Realised foreign exchange losses	408,331,867	793,693,872
	3,539,860,859	**4,321,188,938**

24. CORPORATE INCOME TAX

Statutory corporate income tax ("CIT") rates applicable to the Company

Under the Revised Tax Law No. 05/NA dated 20 December 2011, which is effective on or after 1 January 2013, the Company is subject to corporate income tax ("CIT") at the rate of 24% of its estimated taxable profit recorded under the Lao Accounting System.

CIT determination method applied by the Company before 2014

In previous years, the Company determined the CIT obligations using the deemed tax method, i.e. based on volume of fuel sold, multiplied with the deemed profit tax amount per little of fuel sold. The Company's CIT returns, as prepared under the deemed tax method, have also been inspected and accepted by the local tax authorities up to the year ended 31 December 2013.

CIT determination method applied by the Company in and after 2014

In 2014, the current tax payable is based on taxable profit for the year. The taxable profit of the Company for the period differs from the profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are not taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted at the reporting date.

The reconciliation between the profit before tax and taxable profit is presented below:

	Currency: LAK *31 March 2015*
Profit before tax	**17,825,433,804**
Adjustment to increase accounting profit	
Provision for doubtful debts	-
Taxable profit	**17,825,433,804**
Estimated current CIT expenses	**3,386,832,422**
CIT payable at beginning of the year	3,007,437,172
CIT paid during the year	-
CIT payables at the end of the year(Note 16)	**6,394,269,594**

As the tax returns filed by the Company are subject to examination by the tax authorities and since the application of tax laws and regulations is susceptible to varying interpretations, the amounts reported in the financial statements could change at a later date upon final determination by the tax authorities.

25. TRANSACTION WITH RELATED PARTIES

Significant transactions with the related parties during period three months ended 31 March 2015 were as follows:

Currency: LAK

Related parties	*Relationship*	*Transactions*	*Amount*
Mr. Chanthone Sitthixay	Chief Executive Officer and founding shareholder	Interest-free loan receivables	27,638,932,340
Khouanchay Trading Import – Export Ltd.	Common owner	Loan to related party	18,914,716,849
		Conversion of interest-bearing loan into other receivables	4,408,880,063
		Loan interest income	382,599,157
		Payment on behalf	463,024,436
Lao Daily Mart Import – Export Co. Ltd	Common owner	Loan to related party	10,749,572,212
		Conversion of interest-bearing loan into other receivables	1,505,544,201
		Payment on behalf	2,791,653,402
		Collection from payment on behalf	17,315,214
		Loan interest income	295,613,236
Back Canyon Coffee	Common owner	Loan to related party	1,514,978,441
		Conversion of other receivables into interest-bearing loan (*)	510,386,475
		Loan interest income	41,661,906
Sithi Logistics Lao Co., Ltd.	Common owner	Loan to related party	11,727,093,359
		Loan interest income	43,496,401
		Sales of fuel	219,460,000
		Sales of asset	16,085,642,483
		Payment on behalf	276,641,345
		Transportation fee (other payable)	1,354,824,272
Sudaphone Import-Export and Service Co., Ltd. (Moly Care)	Common owner	Conversion of other receivables into interest-bearing loan	370,705,178
		Loan interest income	37,218,458
		Payment on behalf	735,591,292
Well Tech Lao Co., Ltd.	Common owner	Conversion of other receivables into interest-bearing loan	7,812,167,528
		Loan interest income	211,852,714
		Receipt money from payment on behalf	1,519,261,471
		Conversion of interest income to other receivable	1,225,886,435

25. TRANSACTION WITH RELATED PARTIES(continue)

Significant transactions with the related parties during the period three months ended 31 March 2015 were as follows:

Currency: LAK

Related parties	*Relationship*	*Transactions*	*Amount*
Phonethan Plus Gas Station (PLUS 1)	Common owner	Sales of petrol	872,082,000
		convert from rental income to other receivable	17,111,227
		Rental income	27,000,000
		Receivable from sale of petrol	200,118,000
Nongheo Plus Gas Station (PLUS 2)	Common owner	Sales of fuel	2,335,516,00
		Receivable from sale of fuel	736,881,000
		Rental income	55,240,000
		Receivable from rental	27,620,000
Phakhao Gas Station (PLUS 3) Gas Station	Common owner	Sales of fuel	7,994,050,000
		Receivable from sale of fuel	819,401,000
		Rental income	40,600,000
		Receivable from rental	168,000,000
Phadaeng Gas Station (PLUS 4) Gas Station	Common owner	Sales of fuel	3,037,280,000
		Receivable from sale of fuel	805,141,000
		Rental income	123,000,000
		Receivable from rental	21,000,000.00
Nongbua Thong Plus Gas Station (PLUS 6)	Common owner	Sales of fuel	2,477,750,000
		Receivable from sale of fuel	29,800,000
		Rental income	49,500,000
		Receivable from rental	548,814,000
Nongphaya Plus Gas Station (PLUS 7)	Common owner	Sales of fuel	982,700,000
		Receivable from sale of fuel	275,349,000
		Rental income	66,400,000
		Receivable from rental	66,400,000
Donekoy Plus Gas Station (PLUS 8)	Common owner	Sales of fuel	7,532,550,000
		Receivable from sale of fuel	931,951,500
		Rental income	112,500,000
		Receivable from rental	75,000,000
Salakham Plus Gas Station (PLUS9)	Common owner	Sales of fuel	4,144,640,000
		Receivable from sale of fuel	382,084,500
		Rental income	48,000,000
		Receivable from rental	26,000,000

Terms and conditions

Transactions with related parties are made on the basis of contract negotiations. Except for interest-bearing loan receivables, other outstanding balances at the reporting date are unsecured, interest-free and will be settled in cash. Payments of operating expenses on behalf of the Company are interest-free, reimbursed at actual cost incurred.

26. COMMITMENTS

Operating lease commitment where the Company is the lessee

The Company leases officesand gas stationsunder operating lease arrangements. The minimum lease commitment as at 31 March 2015under the operating lease agreements is as follows:

Currency: LAK

	31 March 2015	*31 December 2014*
Less than 1 year	1,131,200,000	1,131,200,000
From 1 - 5 years	4,017,840,000	4,017,840,000
More than 5 years	11,447,920,000	11,447,920,000
	16,596,960,000	**16,596,960,000**

The Company lets out gas stationsand trucks under operating lease arrangements. The minimum future rental receivables as at 31 March 2015 under these operating lease agreements are as below:

Currency: LAK

	31 March 2015	*31 December 2014*
Less than 1 year	7,876,220,000	7,876,220,000
From 1- 5 years	19,499,680,000	19,499,680,000
More than 5 years	16,863,480,000	16,863,480,000
	44,239,380,000	**44,239,380,000**

Capital expenditure commitments

As at 31 March 2015, the Company has contractual commitmentfor the construction of office building which amount to approximately LAK4,200,000,000.

Regulated selling price

The selling price of the petrol was determined by the Company's management but not higher than the ceiling price regulated and announced bythe Ministry of Finance of Lao PDR.

27. EVENTS AFTER THE BALANCE SHEET DATE

There has not beenany matter or circumstance that has arisen since the interim balance sheet date that has affected or may significantly affect the operations of the Company, the results of those operations or the interimfinancial position of the Company.

28. APPROVAL FOR ISSUE

The interimfinancial statementsas at 31 March 2015and for the periodthen ended were authorised for issue by the Company's management on 2 June 2015.

Chanthadom Meksavanh
Acting Chief Finance Officer

Petroleum Trading Lao Public Company

Vang Ratanavong
Chairman

2 June 2015